



## Happy Holidays from Business Energy Management!

We hope you've taken advantage of our rebates all year long. If not, check us out in the new year for any [projects or upgrades!](#) Below are just some the businesses whose projects saved them energy and money. If we helped them, chances are pretty good we can help you, too.



## Adventure-seeker hotel switches to energy-saving heating

Heliotope Hotel is a boutique, AirBnb-style motel in Bellingham. Under current ownership for less than a year, it's hip and quite successful among young couples traveling to Bellingham to explore recreation.

Space heat for the motel was provided by natural gas boilers. Since the project involved switching fuel from natural gas to electric, and PSE does not provide natural gas in Bellingham, it was treated as an incremental project using Washington State Energy Code (WSEC) 2015 as the baseline.

The total project cost was \$8,494 off-set by PSE's estimated \$1,529 incentive, with an energy savings of 5,097 kWh. Hotel owner, Peter Frazier said, "This program from PSE was easy, straightforward, and beneficial. PSE's service and representatives were very responsive and easy to work with. What surprised me most was how much incentive was available and how motivated PSE was to make this large project (for us) work. [PSE] really has a dedication to saving resources and making it easy for businesses to upgrade equipment that will help in doing so."



## Cle Elum Ranger Station greatly reduces their maintenance costs

To lower their maintenance costs, The Wenatchee National Forest participated in our Business Lighting program. A third party energy contractor performed retrofits at Forest Service facilities throughout the region.

The Cle Elum Ranger Station was using old, inefficient fluorescent lighting which were due



for an upgrade. They performed a facility-wide lighting retrofit, upgrading fluorescent fixtures to LEDs. They ended up savings 43,931 kWh per year, a 75 percent reduction in lighting energy, with their LED retrofit. This earned them an energy savings grant of \$4,992.40.

Not only did they lower their bill and got better quality lighting, they greatly reduced their maintenance costs.



## **TRENDS conference highlights multifamily property upgrades**

The TRENDS conference was another success this year! If you missed us, or weren't able to make it, check out how [our program](#) can benefit your property.

Energy upgrades will make your property shine and your residents more comfortable, while saving money on their bills. Some incentives offset almost the entire installed cost, and we'll also install LED's in-unit for FREE.

Lock your incentive in now. Schedule a free audit to make sure you qualify.

- Building Insulation
- Building Air Sealing
- Energy-Efficient Windows
- In-unit Ductless Heat Pump
- Energy-Efficient Water Heating
- ENERGY STAR® Bathroom Fans
- Common Area and Exterior Lighting
- Energy Star Appliances
- Water-Saving Showerheads
- Thermal Pool Cover and Heater

Custom analysis grants can cover up to 70% of project cost.

Contact us today!

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